

PURCHASING SYNOPTIX

THE PATH TO PARTNERSHIP

CUSTOMER SUCCESS MEETING(S)

To ensure that your organization is the right fit for the Synoptix solution, we spend time getting to know you and your processes. To begin, we ask a series of questions that include your timeline, budget, desired reports and current systems. This helps us understand how we can best meet your expectations.

DEMONSTRATION

Our goal is to take the knowledge we've collected in our CSMs and show you how it can be achieved within Synoptix. This is most successful with examples of your current or desired reports, so these will be requested beforehand.

QUOTATION

Knowing our market is important to us, so we will work to find the best options for your situation. In most cases, we can offer both traditional and a SaaS model. With traditional licensing, you pay for licensing once and have a recurring maintenance fee that covers upgrades and technical support. With SaaS licensing, we provide you with an optional appliance that runs Synoptix, and lower upfront costs for those with budget concerns.

YOUR SALES CONTACT

EMAIL

PHONE

